

**Assignments to Create Your 21 Day Business Plan
TO BE COMPLETED IMMEDIATELY AFTER SIGNING UP.
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Decide **how much money** you would like to make your,

1st month. It is now _____, 200__ and I have earned at least \$ _____ for the month.
6th month. It is now _____, 200__ and I have earned at least \$ _____ for the month
1st year. It is now _____, 200__ and I have earned at least \$ _____ for the month
3rd year. It is now _____, 200__ and I have earned at least \$ _____ for the month

Decide **how much time** (hours per week) you would like to devote to your business.

I will spend _____ hours a day _____ days a week exclusively on my business.

Decide how many **contacts** you are going to make each day.
I will contact _____ people each day __ days a week.

You need to think about your schedule and where the hours you have committed to your business will fit into your **schedule**.

Make a list of at least 200 names and phone numbers/**don't pre-judge**.

Highlight your top 20. These should be the **most successful**, most **highly motivated**, **entrepreneurial** people you know.

Phone number

Occupation

City/State

Brief bio and background

Arrange for a time right now for your initial training. It is best if this is done within the next 24-48 hours.

Have a monthly calendar or planner present at that time.

Fax, mail or e-mail your Up-line support team these two sheets with your time and money goals, and your list of names 200+ and the top 20